This is a Marketing Job for...

Super marketing that grows businesses by leaps & bounds!



Marketing Brands Consulting Capabilities



SCAN ME



Services

- Conduct comprehensive marketing audit/assessment
- Develop & execute strategic marketing plans
- Direct creative development
- Manage marketing department, cross-functional teams, task forces, agencies, etc.
- Manage marketing-related special projects
- Pitch, secure and execute strategic partnerships and licensing deals
- Write press releases and secure PR/press coverage
- Handle social media including account/page setup, content strategy, editorial calendar, posting, and optimization
- Deploy email marketing (MailChimp) and bulk SMS marketing campaigns.
- Handle PPC advertising on websites, mobile apps, Facebook, Instagram, Twitter, Pinterest, LinkedIn, Reddit, Google (AdWords, YouTube, Gmail), Amazon, Ebay, AdRoll (re-targeting), and Yelp



Youth Marketing



MB Consulting has expertise in marketing to kids, teens and young adults. They have experience marketing cool stuff that makes kids happy such as: Kellogg's Rice Krispies Treats, Nestlé candy, Universal Studios Hollywood theme park, *The Fast & the Furious* DVD, Disney's Winnie-the-Pooh, Strawberry Shortcake character, Bruce Lee comic book, Minecraft gaming events, bounce houses, etc.



Brand Management



MB Consulting maximizes sales revenue by developing business-building strategic brand plans and directing brand activities. They work at the hub of the wheel with P&L responsibility, leading teams and partnering with others (internal departments & agencies) to drive business results. They have managed major brands with annual sales of \$240 million and a \$30 million marketing budget.



New Product Launches



MB Consulting generates incremental sales revenue by driving new product introductions. They have classic packaged goods experience on line extensions for Kellogg's Rice Krispies Treats and Nestle Raisinets; and entertainment experience on *The Fast & the Furious* DVD, Strawberry Shortcake licensed product, Caillou and Richard Scarry's Busytown toys, comic books/graphic novels, and licensed bounce houses.

Deal Making



PROMOTIONS



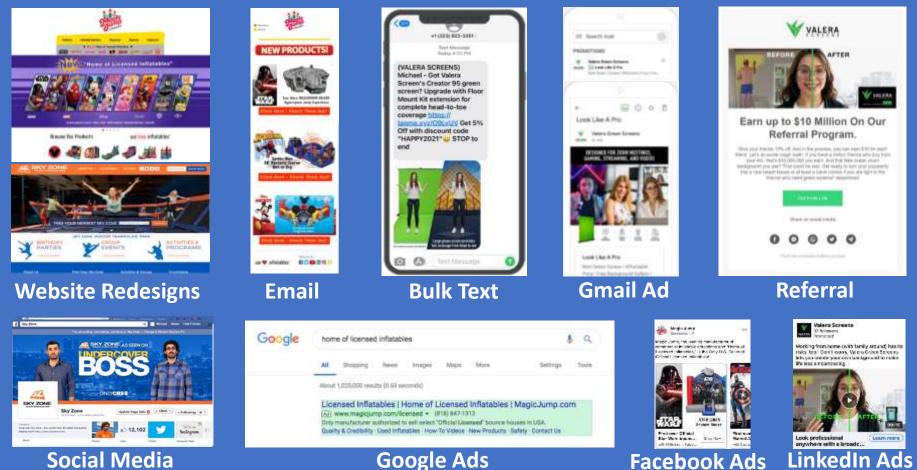
LICENSING

OF

MB Consulting generates revenue and significant marketing value by securing & executing third-party licensed promotions (McDonald's, Wendy's, Carls Jr.); strategic partnerships (American Automobile Association, 4-H, Alex's Lemonade Stand Foundation, Produce for Better Health Foundation); outbound licensing deals (Kellogg's, Litehouse Foods); and inbound licensing deals (Disney, Lucasfilm, Marvel, Warner Bros, Nick).



Digital Marketing



MB Consulting drives consumer engagement and sales revenue with all types of digital marketing. They headed up the Marketing & Interactive Department at DiC/Cookie Jar Entertainment for 6+ years, and worked as Digital Marketing & Social Media Consultants since 2012. Their digital programs have generated countless consumer impressions, clicks, and conversions.



Digital Marketing (Cont'd)



MB Consulting drives consumer engagement and sales revenue with all types of digital marketing. They headed up the Marketing & Interactive Department at DiC/Cookie Jar Entertainment for 6+ years, and worked as Digital Marketing & Social Media Consultants since 2012. Their digital programs have generated countless consumer impressions, clicks, and conversions.



Digital Marketing (Cont'd)



Michael drives consumer engagement and sales revenue with all types of digital marketing. He headed up the Marketing & Interactive Department at DiC/Cookie Jar Entertainment for 6+ years and has worked as a Digital Marketing & Social Media Consultant since 2012. His digital programs have generated countless consumer impressions, clicks, and conversions.



Digital Marketing Stack

Google Analytics

🕨 YouTube

luckyorange

99designs



facebook

🐻 Instagram

Eufler

Linked in

C Mail Chimp



ыссоммексе

S ReferralCandy

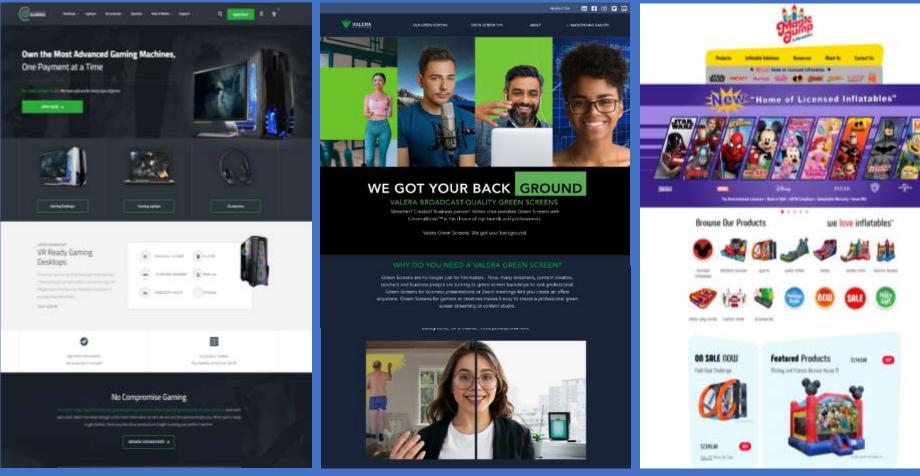
optinm@nster

WOOBOX

MB Consulting generates sales leads and drive sales conversions by utilizing a full suite of marketing technology.



E-Commerce



MB Consulting has E-Commerce experience with gaming PCs, Hollywood-style green screens, and inflatable play structures (costing up to \$12,000). They have managed E-Commerce websites including content and product listings. They drive sales conversions with various e-commerce website optimizations.



Traditional Advertising







Television



MB Consulting drives retail sales with advertising (media plans and ad creative). They led development of effective TV commercials for Tone Soap, Kellogg's Rice Krispies Treats, Universal Studios Hollywood, *The Fast and the Furious DVD*, CBS Saturday Morning TV programming block, and Sky Zone trampoline parks. They have run print executions of all types. Their founder learned advertising from top ad agency, Leo Burnett.



Consumer Promotions

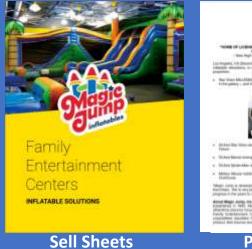


MB Consulting generates short-term sales revenue by developing and executing both value-added and price promotions. In addition to expertise in price promotions such as coupons and rebates, they have heavy experience with value-added promotions such as instant win games, contests, sweepstakes, and events.



Content Creation





Company Overview



MB Consulting drives sales leads into the different stages of the sale funnel by creating content of all types: sell sheets, press releases, product descriptions for website, blog & social media posts, e-newsletters, company presentations, and scripts for company videos.



Testimonials

Michael performs magical feats with limited resources. He is the rare breed of marketing pro who makes promises, then over-delivers.		Jeff Kline, Founder	DARBY POP PUBLISHING
Michael did an incredible job helping us. He's intelligent, creative, and reliable. I highly recommend him for marketing leadership roles.		Nick Desai, CEO	SUNKIST SNACKS
Michael is a savvy digital marketer who is a pleasure to work with and a team player.	0	Jeff Platt, CEO	SKY ZONE FRANCHISE GROUP
Michael is an incredible marketer, strategist and polished executive. He excels in strategic planning and brand development.		Lisa Streff, SVP	SMC ENTERTAINMENT
Michael has a distinguished career as a marketing exec with vast expertise in brand management, strategic planning, and promotions.	G.	Toper Taylor, President & COO	COOKIE JAR ENTERTAINMENT
It is an excellent marketing plan you put together. It is balanced with smart items which should provide a lift and build awareness.		Andy Heyward, Chairman & CEO	DiC ENTERTAINMENT
You've been doing a great job! Your clients love you, you deliver strong promotion plans for them, and you've been doing a great job coaching & developing your reports.	A	Shari Brickin, EVP, Account Services	CATAPULT MARKETING
Michael is a strong strategist and brand marketer. He sees the big picture to determine long-term strategy and the steps needed to execute flawlessly.	Ø.	Mary Beech, VP Franchise Management	THE WALT DISNEY COMPANY
This (The Fast & the Furious) is a f**king awesome marketing plan. It feels big.	Ω	Hilary Hoffman, VP Marketing	UNIVERSAL HOME ENTERTAINMENT
I like working for you. You make me feel like a business partner instead of a subordinate.	-	Rodney Brown, Brand Assistant	NESTLE USA



Contact Information



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